

Fundraising Consultant for Climate XChange and Environmental Tax Reform - MA

Boston, MA

Contact: 25 hours/week, 4-month commitment, renewable

Apply by May 25, 2016

Please email resume and cover letter to info@climate-xchange.org

Desired start date: June 15, 2016

The Fundraising Consultant (FC) would develop and manage a fundraising program for Climate XChange Education and Research, Inc, (a registered 501(c)(3)) and its sister 501(c)(4) organization, Environmental Tax Reform - MA, which currently share the same Board members. Please visit www.Climate-XChange.org for more information.

Fundraising consultant will help CXC/ETR-MA develop an annual fundraising program and budget, and prioritize: i) research and writing of grant proposals, ii) preparation and implementation of major gift solicitations, iii) development of grassroots fundraising appeals, and iv) preparation of marketing and social media campaign for a possible repeat of our 2015 Tesla Raffle. The fundraising program may include collaboration with several other organizations aligned with CXC/ETR-MA to fund the legislative, educational, and grassroots MA carbon-pricing campaign over the next 2 - 3 years. The FC will be assisted by the CXC Program Assistant. The FC would report to the Executive Director of CXC/ETR-MA and the Boards of CXC/ETR-MA.

Qualifications:

- Demonstrated experience and success in grant preparation and major gift cultivation, solicitation, and closing, especially in a startup environment.
- Ability to organize dual-purpose events that lead to donations.
- Excellent project management skills, including planning, designing metrics to monitor performance, and ability to motivate others to achieve goals.
- Self-starter with an entrepreneurial spirit and ability to act decisively; blend of strategic thinker and tactical execution.
- Strong knowledge and experience analyzing and utilizing data to identify new prospects and donor opportunities.
- Strong verbal and written communication skills, with the ability to engage diverse constituencies.
- Proficiency with Microsoft Office Suite (Word, Excel, PowerPoint), Google Docs, as well as experience with fundraising databases.
- Ability to work some evenings and weekends, as needed to meet deadlines; ability to travel.
- Ability to match specific needs of the organization to a wide variety of funding sources.

Ideal Fundraising Consultant candidate is experienced, results driven, a self-starter, a persuasive communicator, a leader who builds collaborative relationships and harnesses existing contacts.

Salary level negotiable: Commensurate with previous experience and success levels.

About CXC and ETR-MA:

CXC and Environmental Tax Reform-MA share a mission to promote the passage of economy-wide carbon pricing legislation in Massachusetts. The strategy is to provide coordinated education, research, and advocacy to enhance the understanding that carbon pricing can reduce global warming pollution, while making the economy stronger and more resilient. CXC and ETR-MA collaborate with thought leaders and organizations in Massachusetts and other states to build support for carbon pricing and a rapid transition to a low-carbon energy future.

Specifically, CXC/ETR-MA supports a revenue-neutral carbon fee and rebate model that would reduce carbon pollution and minimize increases in the cost of living and doing business, by: i) returning all revenue from carbon fees to residents and employers, ii) creating jobs and supporting technology innovation, iii) protecting low and moderate-income households, iv) helping energy-intensive businesses transition their energy sources to remain competitive, and v) moving the economy toward energy efficiency and renewable energy sources.